Top Annual Survey Results
Grants Management | *published in 2024*
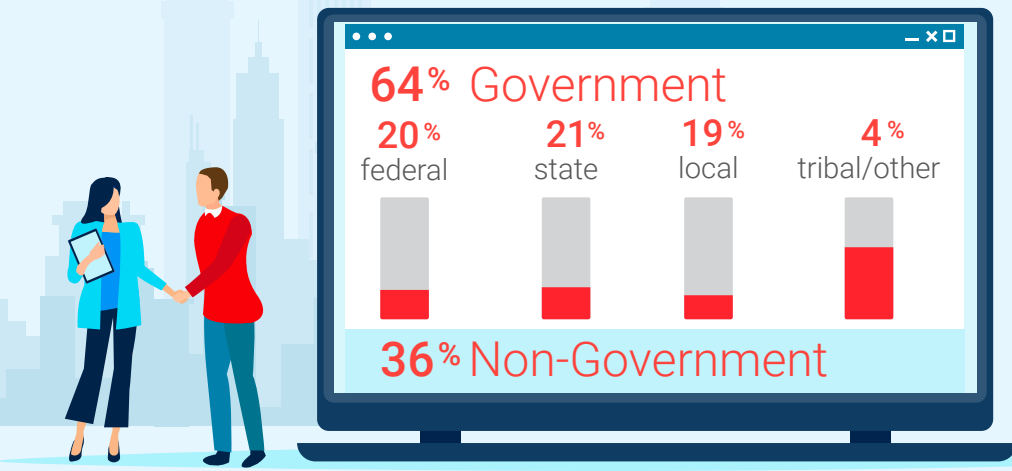
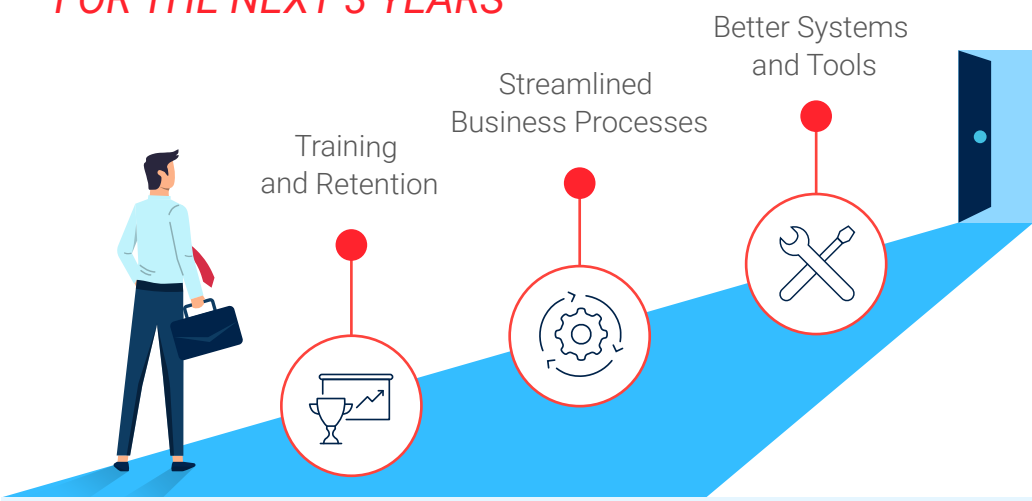## WHO FROM THE GRANTS COMMUNITY *RESPONDED?*

64% Government

| **20%** federal | **21%** state | **19%** local | **4%** tribal/other |

36% Non-Government

TOP GRANT MANAGEMENT PRIORITIES *FOR THE NEXT 3 YEARS*

- Training and Retention
- Streamlined Business Processes
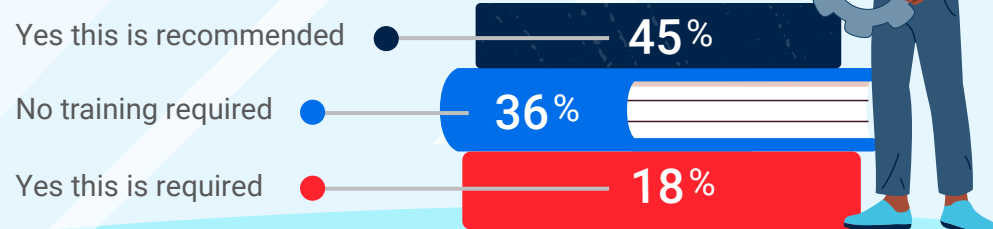- Better Systems and Tools

DEIA *IMPACTS*

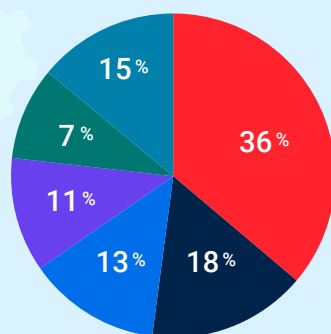**50%** Respondents incorporated DEIA principles during the pre-award stage

DEIA principles being incorporated throughout the grants management lifecycle, most heavily during the pre-award stage.

ONLY 18% OF GRANTORS REQUIRE TRAINING *FOR THEIR GRANT RECIPIENTS*
Up slightly from prior years

- Yes this is recommended — **45%**
- No training required — **36%**
- Yes this is required — **18%**

35% + BIGGEST CONSUMPTION OF GRANT MANAGERS' TIME IS ON ADMINISTRATIVE REQUIREMENTS MONITORING

- **36%** Administrative Requirements Monitoring
- **18%** Pre-award Activities
- **13%** Program Policy & Design
- **11%** Grant Outcomes
- **7%** Monitoring/Conducting Programmatic Services
- **15%** Other

Pie chart: 36%, 18%, 13%, 11%, 7%, 15%

BIGGEST CHALLENGES *IN GRANTS MANAGEMENT*

- Attracting & Retaining Talent
- Funding Uncertainty
- Inefficient Processes

TOP SUCCESS FACTORS *FOR GRANTS MANAGEMENT*

- Well-qualified Grant Staff
- Clear Communication
- Effective Training for Recipients

REI SYSTEMS

GRANTS TECHNOLOGY

95% are in favor of automated data sharing

31% using direct data entry for reporting (no emails or hardcopies)

12% starting to use AI of which, less than 3% using GenAI